Responsible Food Marketing to Kids

In January 2015, national experts recommended comprehensive guidelines for more responsible food marketing to children to help close industry loopholes and better protect children's health.

Marketing unhealthy foods and drinks to kids contributes to a poor diet and obesity



marketing to kids



marketing to kids Companies' Expanded Reach

landscape that is hard for parents to monitor

Companies target children across an evolving marketing

SOCIAL MEDIA & MOBILE



Dollars spent to market foods and drinks to kids via online games, mobile apps, social network ads, and other digital media increased by from 2006 to 2009

16.3 grams for age 11 and under

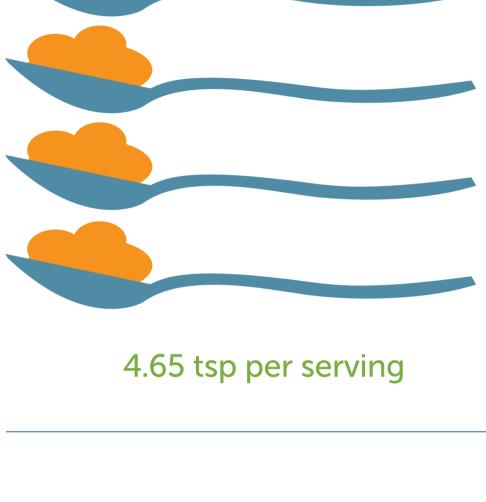
in 2009 on packaging with

marketing aimed at kids

Companies spent \$149 million in 2009 to market soda, other drinks, and food in schools.

On average, drinks marketed to kids had

16+ grams of added sugar per serving.



toys and giveaways

18.6 grams for age 12–17

4 tsp per serving **TELEVISION** Kids saw 12 to 16



TV ads per day

for unhealthy foods

advertised to kids on Spanish TV are unhealthy.

Racial Disparities

Companies target kids at highest risk for obesity

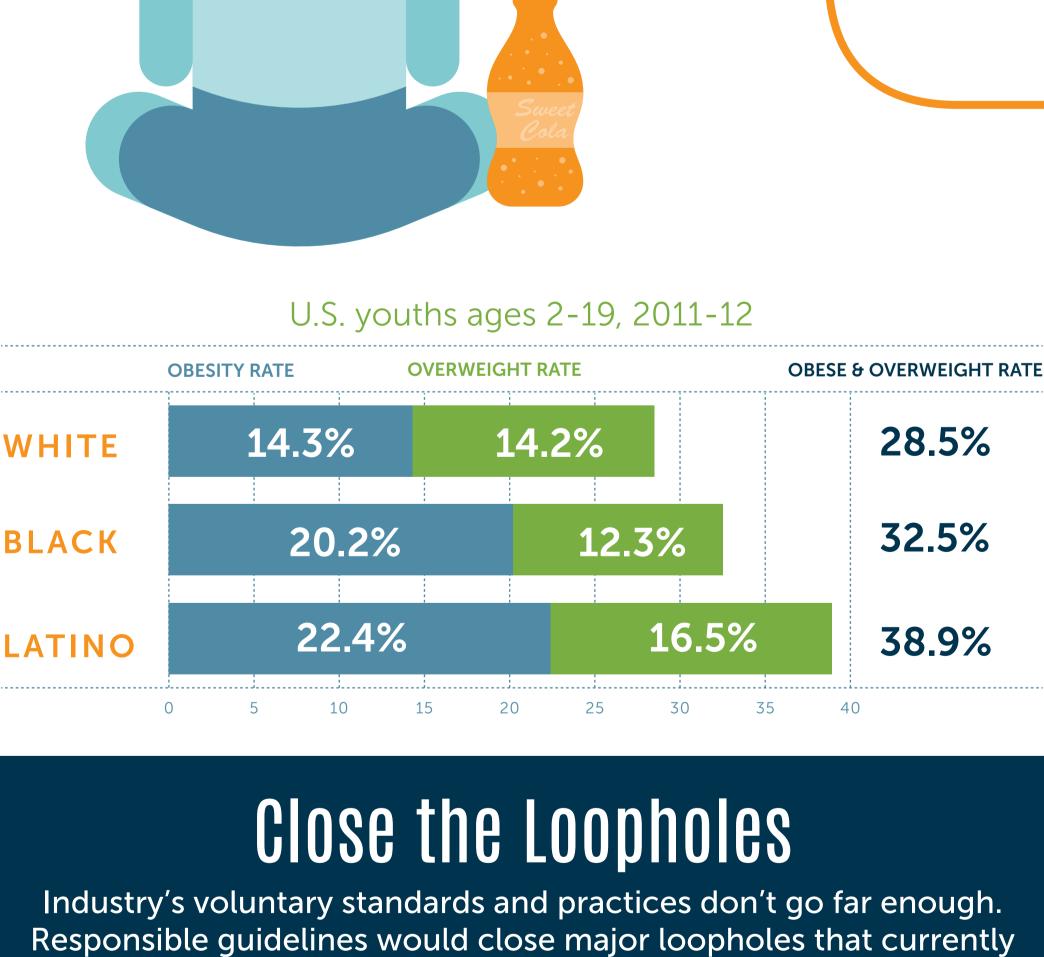
Black and Latino kids are more likely to see marketing for unhealthy

fare, fast-food ads, and ads promoting snacks instead of meals.

84% of foods and drinks

Black kids see more than 2X

as many TV ads for sugary drinks as white kids do.



leave kids unprotected.

INDUSTRY PRACTICE RESPONSIBLE MARKETING



Marketing to kids occurs when kids make

up 25% or more of the expected audience

or when ads are designed to get kids'

attention

Guidelines apply to both products and

brands

Toy give-aways, in-store displays, social media, marketing on food packages, sponsorships, marketing in middle and

high schools, and other kid-oriented

venues are exempt

Marketing to kids occurs when kids make

up 35% or more of the expected audience

Guidelines apply only to marketing of

individual products

Guidelines apply to all marketing aimed at kids and in places where kids live, learn, and play

Learn more about how to close the gap with responsible guidelines

Learn More

http://healthyeatingresearch.org/?p=3108 SOURCES: Federal Trade Commission (FTC). A Review of Food Marketing to Children and Adolescents. Follow Up Report. Washington,

for food marketing to kids

Robert Wood Johnson

Foundation